



Press release: June 3, 2010

Hiscox USA Increases Underwriter Presence in Los Angeles Regional Office

NEW YORK – Hiscox USA, the specialist insurer, today announced the expansion of its business in its Los Angeles, California office with the addition of underwriters in the Allied Healthcare Professional and General Liability; Architects, Engineers and Construction Managers Professional Liability; Kidnap and Ransom and Miscellaneous Professional Liability product lines.

The Los Angeles branch caters to brokers in Arizona, Hawaii, New Mexico, South California and Southern Nevada. It has been open and operating since October 2009 and is led by Branch Manager, Brian Thornton, who is responsible for overseeing the development and management of broker relationships and business operations for the region in addition to his existing role as US Technology Manager at Hiscox USA.

“There has been tremendous regional broker interest in Hiscox since we opened in Los Angeles and as a result, we have expanded our on the ground team of seasoned underwriters,” said Brian Thornton, Branch Manager. “We are excited to work alongside local brokers and serve as a resource to them in meeting their clients’ needs.”

The following underwriters, formerly based at Hiscox’s New York City and Armonk, NY branches, have joined the Los Angeles-based team:

- Dan Akerman, Assistant Vice President, is head underwriter for the Kidnap and Ransom group on the West Coast and is also the lead US underwriter for Marine Piracy.
- Michelle Kim, Vice President, is the head underwriter for the Allied Healthcare Professional and General Liability insurance product line, which includes coverage for medical spas, holistic and ayurvedic treatment centers.
- Allison Terranova, Underwriter for Miscellaneous Professional Liability, will provide local underwriting support while Judy Biancardi, Managing Director for the product and based on the East Coast, will continue to support brokers nationwide.
- Chris Ventrone, Assistant Vice President, Architects, Engineers and Construction Managers Professional Liability, which covers various professions from architects, engineers and construction managers to design-build firms and general contractors, will continue to serve as the primary contact for this line of business in the western region.

A full range of Hiscox USA’s commercial, professional liability and specialty lines of coverage are written out of the Los Angeles branch, located at 601 South Figueroa Street, Suite 2650. Additional products include: Commercial Property Insurance; Construction Property Insurance; Inland Marine Insurance; Media Liability Insurance; Not-for-Profit Management Liability Insurance; Private Company Management Liability Insurance; Public Officials/Public Entity Professional Liability Insurance; Privacy; Technology Errors and Omissions Insurance and Terrorism Insurance.

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About Hiscox in the US

Hiscox, the international specialist insurer, is headquartered in Bermuda and listed on the London Stock Exchange (LSE:HSX). There are three main underwriting parts of the Group – Hiscox London Market, Hiscox UK and Europe and Hiscox International. Hiscox International includes operations in Bermuda, Guernsey and the USA. Hiscox ASM Ltd, Hiscox Underwriting Ltd and Hiscox Syndicates Ltd are authorized and regulated by the UK Financial Services Authority. The ability of syndicates at Lloyd's to do business in the USA and its territories is restricted as they are not US-based insurers.

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